



NORTH LAKE TAHOE, SQUAW VALLEY AND TRUCKEE
 REAL ESTATE MARKET STATISTICS
 2012 VS 2013 YEAR END SUMMARY

SINGLE-FAMILY HOMES			
TOTAL MARKET SUMMARY			
	2012	2013	% Change
Sales Volume	\$696,196,906	\$759,955,649	9.2%
Units Sold	1,044	1,051	0.7%
Median Price	\$442,500	\$510,000	15.3%
Average Price	\$666,855	\$723,767	8.5%
Units < \$500,000	614	505	-17.8%
Units - \$500,000-\$999,999	321	408	27.1%
Units > \$1.0 Million	109	138	26.6%
Days on Market (Median)	64	43	-32.8%
Days on Market(Average)	115	89	-22.6%

LUXURY MARKET SUMMARY > \$1,000,000			
	2012	2013	% Change
Sales Volume	\$282,592,356	\$306,313,332	8.4%
Units Sold	109	138	26.6%
Median Price	\$1,800,000	\$1,680,000	-6.7%
Average Price	\$2,592,590	\$2,219,661	-14.4%
Units \$1.0-\$2,499,999 Mil	69	103	49.3%
Units \$2.5-\$4,999,999 Mil	31	26	-16.1%
Units > \$5.0 Million	9	9	0.0%
Days on Market(Median)	119	125	5.0%
Days on Market (Average)	244	192	-21.3%

CONDOMINIUMS			
TOTAL MARKET SUMMARY			
	2012	2013	% Change
Sales Volume	\$126,251,515	\$171,260,671	35.7%
Units Sold	290	308	6.2%
Median Price	\$290,000	\$360,000	24.1%
Average Price	\$435,350	\$556,041	27.7%
Units < \$500,000	220	207	-5.9%
Units > \$500,000	70	101	44.3%
Days on Market (Median)	66	75	13.6%
Days on Market (Average)	150	160	6.7%

LUXURY MARKET SUMMARY > \$1,000,000			
	2012	2013	% Change
Sales Volume	\$39,288,225	\$65,485,500	66.7%
Units Sold	23	37	60.9%
Median Price	\$1,539,000	\$1,650,000	7.2%
Average Price	\$1,708,183	\$1,769,878	3.6%
Units \$1.0-\$1,499,999 Mil	10	15	50.0%
Units > \$1.5 Million	13	22	69.2%
Days on Market (Median)	65	140	115.4%
Days on Market (Average)	131	175	33.6%

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