

## North Tahoe – Truckee Residential Sales in 1<sup>st</sup> Quarter, 2016 vs. 2015

### 2016

TOTAL	HIGH	LOW	AVG	MED		
LISTING COUNT: 271	DAYS ON MARKET: 1480 0		127	86		
	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	
LIST PRICE:	\$7,900,000	\$71,000	\$917,832	\$574,900	\$248,732,596	
SOLD PRICE:	\$7,181,000	\$71,000	\$881,865	\$550,000	\$238,103,739	

#### Under \$500,000

TOTAL	HIGH	LOW	AVG	MED		
LISTING COUNT: 118	DAYS ON MARKET: 780 0		98	73		
	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	
LIST PRICE:	\$847,000	\$71,000	\$382,191	\$395,000	\$45,098,647	
SOLD PRICE:	\$499,000	\$71,000	\$365,305	\$383,000	\$42,740,767	

#### \$500,000 to \$1,000,000

TOTAL	HIGH	LOW	AVG	MED		
LISTING COUNT: 99	DAYS ON MARKET: 1480 0		131	99		
	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	
LIST PRICE:	\$1,095,000	\$499,000	\$701,141	\$679,500	\$69,413,049	
SOLD PRICE:	\$1,000,000	\$500,000	\$683,239	\$655,000	\$67,640,662	

#### Over \$1,000,000

TOTAL	HIGH	LOW	AVG	MED		
LISTING COUNT: 54	DAYS ON MARKET: 943 0		183	111		
	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	
LIST PRICE:	\$7,900,000	\$1,025,000	\$2,485,572	\$1,535,000	\$134,220,900	
SOLD PRICE:	\$7,181,000	\$1,006,000	\$2,365,227	\$1,476,405	\$127,722,310	

#### Distressed Properties

TOTAL	HIGH	LOW	AVG	MED		
LISTING COUNT: 8	DAYS ON MARKET: 284 13		160	144		
	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	
LIST PRICE:	\$2,999,000	\$199,500	\$707,937	\$382,500	\$5,663,500	
SOLD PRICE:	\$2,095,000	\$190,000	\$592,619	\$376,603	\$4,740,957	

### 2015

TOTAL	HIGH	LOW	AVG	MED		
LISTING COUNT: 222	DAYS ON MARKET: 2621 0		145	80		
	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	
LIST PRICE:	\$8,950,000	\$119,000	\$938,324	\$527,000	\$208,308,049	
SOLD PRICE:	\$8,850,000	\$119,000	\$909,638	\$525,000	\$201,939,676	

#### Under \$500,000

TOTAL	HIGH	LOW	AVG	MED		
LISTING COUNT: 101	DAYS ON MARKET: 2621 0		130	54		
	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	
LIST PRICE:	\$509,000	\$119,000	\$369,872	\$375,000	\$37,357,099	
SOLD PRICE:	\$496,500	\$119,000	\$356,931	\$370,000	\$36,050,065	

#### \$500,000 to \$1,000,000

TOTAL	HIGH	LOW	AVG	MED		
LISTING COUNT: 85	DAYS ON MARKET: 763 0		124	79		
	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	
LIST PRICE:	\$1,059,000	\$400,000	\$716,070	\$650,000	\$60,865,950	
SOLD PRICE:	\$1,000,000	\$500,000	\$697,171	\$649,000	\$59,259,611	

#### Over \$1,000,000

TOTAL	HIGH	LOW	AVG	MED		
LISTING COUNT: 36	DAYS ON MARKET: 691 0		236	178		
	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	
LIST PRICE:	\$8,950,000	\$1,125,000	\$3,057,916	\$2,250,000	\$110,085,000	
SOLD PRICE:	\$8,850,000	\$1,020,000	\$2,961,944	\$2,113,000	\$106,630,000	

#### Distressed Properties

TOTAL	HIGH	LOW	AVG	MED		
LISTING COUNT: 8	DAYS ON MARKET: 463 21		168	105		
	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	
LIST PRICE:	\$650,000	\$134,000	\$368,312	\$374,950	\$2,946,500	
SOLD PRICE:	\$626,000	\$133,000	\$373,540	\$369,000	\$2,988,325	