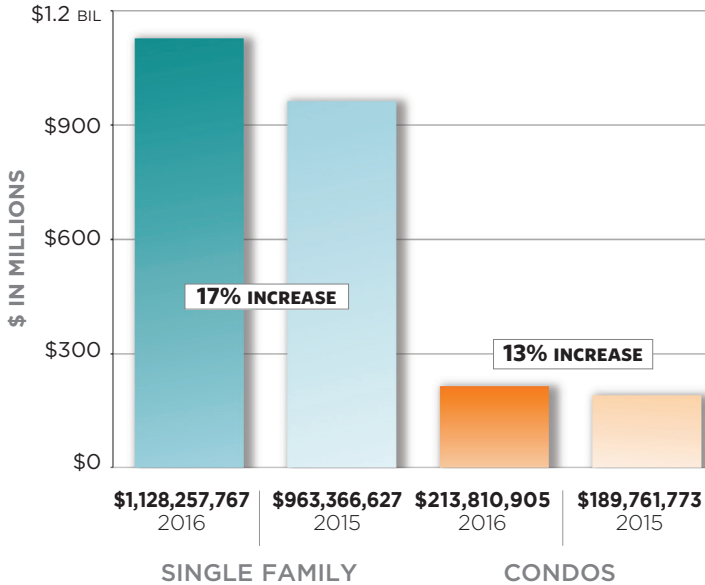


LAKE TAHOE

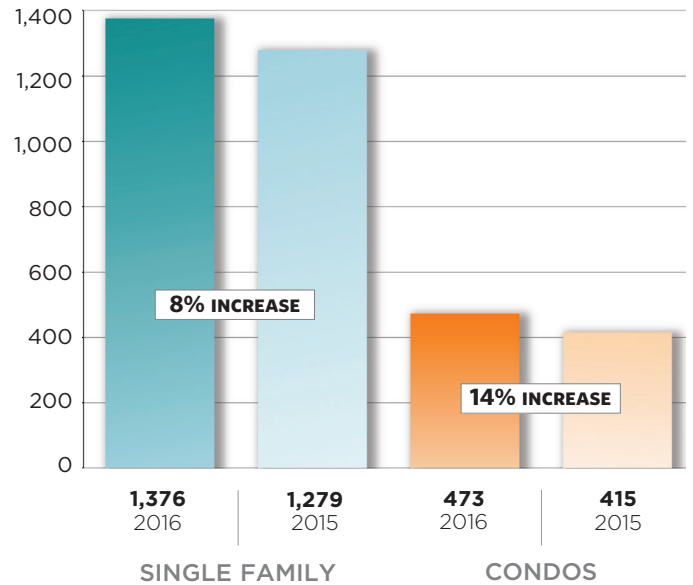
2016 4th Quarter Statistics January 1st - December 31st

2016 vs 2015

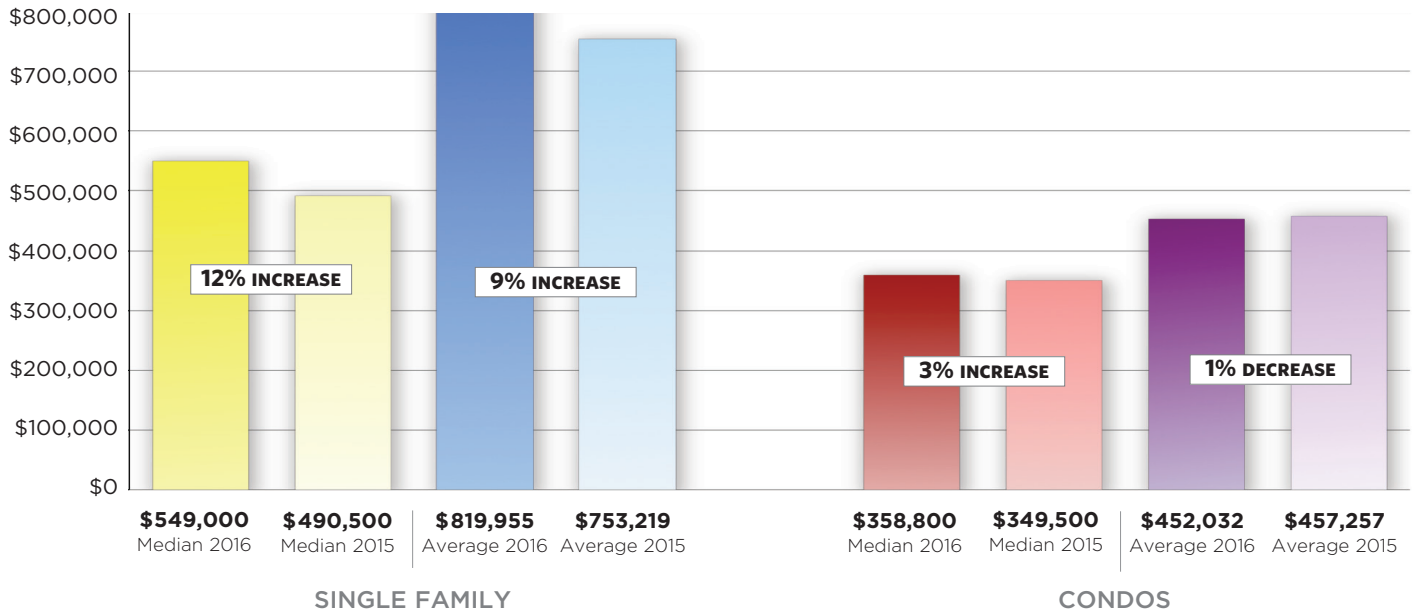
SALES VOLUME



UNITS SOLD



MEDIAN & AVERAGE PRICE



Information gathered from Incline Village, Tahoe Sierra, Sierra Nevada, NNRMLS and South Lake Tahoe Board of Realtors MLS 12/31/2016.

LAKE TAHOE

2016 4th Quarter Statistics January 1st - December 31st

2016 vs 2015

INCLINE VILLAGE	SINGLE FAMILY			%	CONDOS		
	2016	2015			2016	2015	
Volume	\$302,949,521	\$253,139,974	20%	Volume	\$101,782,675	\$85,049,137	20%
Units	220	198	11%	Units	195	176	11%
Median Price	\$1,016,500	\$917,500	11%	Median Price	\$423,000	\$409,000	3%
Average Price	\$1,377,043	\$1,278,485	8%	Average Price	\$521,962	\$483,284	8%
Units Under \$1 Mil	106	114	-7%	Units Under \$500	130	131	-1%
Units Over \$1 Mil	113	84	35%	Units Over \$500	65	45	44%

EAST SHORE	SINGLE FAMILY			%	CONDOS		
	2016	2015			2016	2015	
Volume	\$157,858,859	\$103,590,250	52%	Volume	\$37,011,800	\$28,408,211	30%
Units	122	97	26%	Units	90	70	29%
Median Price	\$811,807	\$745,000	9%	Median Price	\$349,000	\$326,250	7%
Average Price	\$1,293,925	\$1,067,940	21%	Average Price	\$411,242	\$405,831	1%
Units Under \$1 Mil	79	71	11%	Units Under \$500	75	58	29%
Units Over \$1 Mil	43	26	65%	Units Over \$500	15	12	25%

SOUTH SHORE	SINGLE FAMILY			%	CONDOS		
	2016	2015			2016	2015	
Volume	\$354,888,248	\$279,097,167	27%	Volume	\$36,970,220	\$32,129,000	15%
Units	706	635	11%	Units	109	84	30%
Median Price	\$415,000	\$362,000	15%	Median Price	\$305,000	\$269,000	13%
Average Price	\$502,675	\$439,523	14%	Average Price	\$339,176	\$382,488	-11%
Units Under \$1 Mil	678	616	10%	Units Under \$500	90	68	32%
Units Over \$1 Mil	28	19	47%	Units Over \$500	19	16	19%

TAHOE CITY	SINGLE FAMILY			%	CONDOS		
	2016	2015			2016	2015	
Volume	\$312,561,139	\$327,539,236	-5%	Volume	\$38,046,210	\$44,175,425	-14%
Units	328	349	-6%	Units	79	85	-7%
Median Price	\$590,000	\$557,500	6%	Median Price	\$355,000	\$355,000	0%
Average Price	\$952,930	\$938,507	2%	Average Price	\$481,597	\$519,710	-7%
Units Under \$1 Mil	270	289	-7%	Units Under \$500	61	59	-3%
Units Over \$1 Mil	58	60	-3%	Units Over \$500	18	26	-31%

LAKE TOTALS	SINGLE FAMILY			%	CONDOS		
	2016	2015			2016	2015	
Volume	\$1,128,257,767	\$963,366,627	17%	Volume	\$213,810,905	\$189,761,773	13%
Units	1,376	1,279	8%	Units	473	415	14%
Median Price	\$549,000	\$490,500	12%	Median Price	\$358,800	\$349,500	3%
Average Price	\$819,955	\$753,219	9%	Average Price	\$452,032	\$457,257	-1%
Units Under \$1 Mil	1,133	1,090	4%	Units Under \$500	356	316	13%
Units Over \$1 Mil	242	189	28%	Units Over \$500	117	99	18%

Information gathered from Incline Village, Tahoe Sierra, Sierra Nevada, NNRMLS and South Lake Tahoe Board of Realtors MLS 12/31/2016.

CHASE
INTERNATIONAL
REAL ESTATE