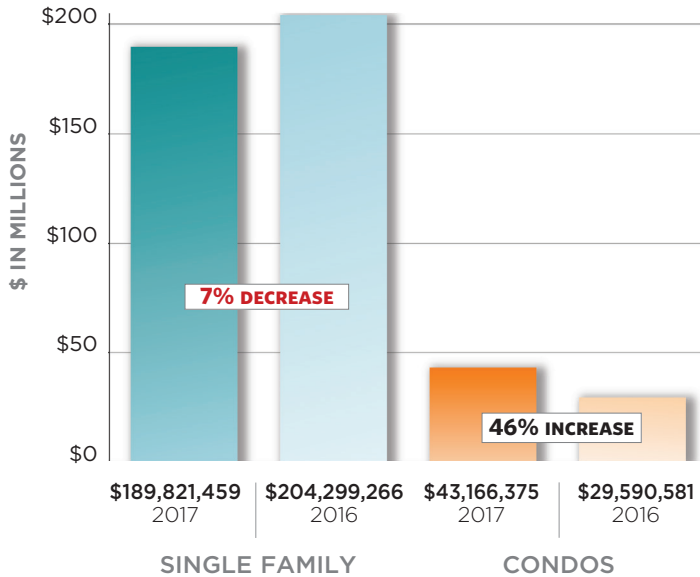


LAKE TAHOE

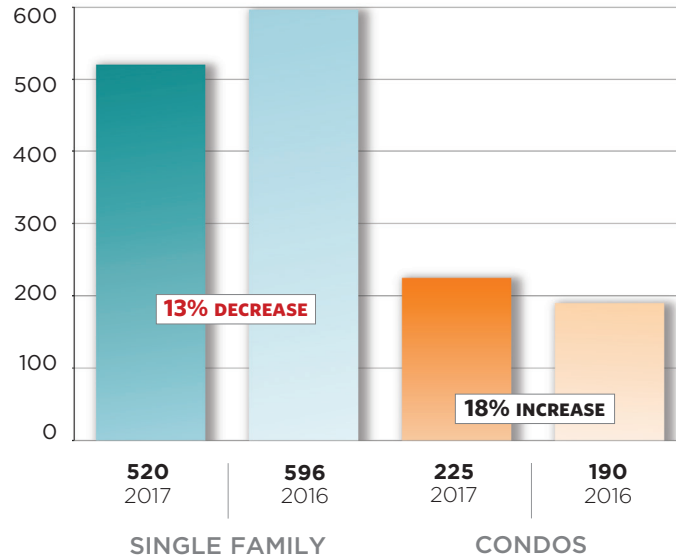
2017 Mid-Year Statistics January 1st - June 30th

2017 vs 2016

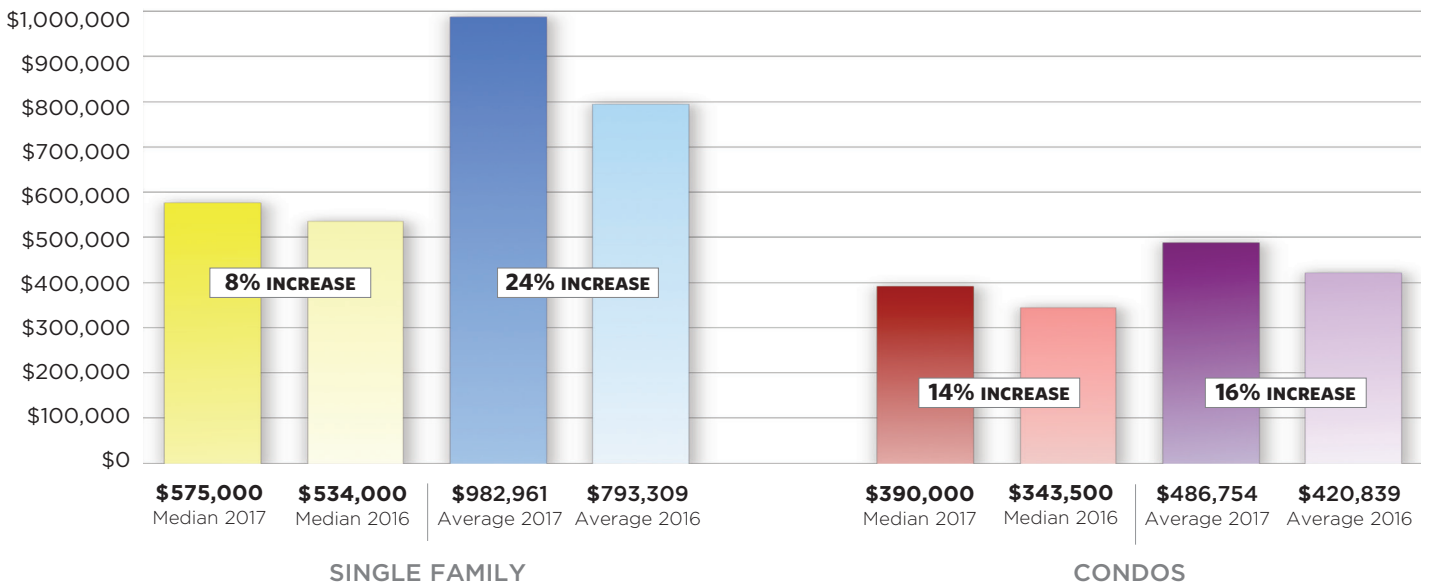
SALES VOLUME



UNITS SOLD



MEDIAN & AVERAGE PRICE



Information gathered from Incline Village, Tahoe Sierra, Sierra Nevada, NNRMLS and South Lake Tahoe Board of Realtors MLS 07/05/2017.

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LAKE TAHOE

2017 Mid-Year Statistics January 1st - June 30th

2017 vs 2016

INCLINE VILLAGE	SINGLE FAMILY			%	CONDOS			%
	2017	2016			2017	2016		
	Volume	\$175,924,050	\$137,565,181		Volume	\$41,097,100	\$41,847,375	
	Units	83	95		Units	86	83	
	Median Price	\$1,095,000	\$1,000,000		Median Price	\$446,250	\$415,000	
	Average Price	\$2,119,567	\$1,448,055		Average Price	\$477,873	\$504,185	
	Units Under \$1 Mil	36	47		Units Under \$500	51	62	
	Units Over \$1 Mil	47	48		Units Over \$500	35	21	

EAST SHORE	SINGLE FAMILY			%	CONDOS			%
	2017	2016			2017	2016		
	Volume	\$60,578,000	\$63,415,559		Volume	\$20,894,150	\$15,333,400	
	Units	43	56		Units	51	36	
	Median Price	\$785,000	\$784,500		Median Price	\$348,000	\$343,500	
	Average Price	\$1,408,790	\$1,132,420		Average Price	\$409,689	\$425,927	
	Units Under \$1 Mil	24	37		Units Under \$500	42	31	
	Units Over \$1 Mil	19	19		Units Over \$500	9	5	

SOUTH SHORE	SINGLE FAMILY			%	CONDOS			%
	2017	2016			2017	2016		
	Volume	\$145,112,125	\$159,190,048		Volume	\$21,038,003	\$13,818,321	
	Units	274	318		Units	41	45	
	Median Price	\$448,750	\$414,500		Median Price	\$327,000	\$290,000	
	Average Price	\$529,606	\$500,598		Average Price	\$513,122	\$307,074	
	Units Under \$1 Mil	259	307		Units Under \$500	32	37	
	Units Over \$1 Mil	15	11		Units Over \$500	9	8	

TAHOE CITY	SINGLE FAMILY			%	CONDOS			%
	2017	2016			2017	2016		
	Volume	\$129,525,684	\$112,641,182		Volume	\$26,490,375	\$8,960,310	
	Units	120	127		Units	47	26	
	Median Price	\$644,000	\$570,000		Median Price	\$399,000	\$302,500	
	Average Price	\$1,079,380	\$886,938		Average Price	\$563,625	\$344,627	
	Units Under \$1 Mil	97	103		Units Under \$500	29	23	
	Units Over \$1 Mil	23	24		Units Over \$500	18	3	

LAKE TOTALS	SINGLE FAMILY			%	CONDOS			%
	2017	2016			2017	2016		
	Volume	\$511,139,859	\$472,811,970		Volume	\$109,519,628	\$79,959,406	
	Units	520	596		Units	225	190	
	Median Price	\$575,000	\$534,000		Median Price	\$390,000	\$343,500	
	Average Price	\$982,961	\$793,309		Average Price	\$486,754	\$420,839	
	Units Under \$1 Mil	416	494		Units Under \$500	154	153	
	Units Over \$1 Mil	104	102		Units Over \$500	71	37	

Information gathered from Incline Village, Tahoe Sierra, Sierra Nevada, NNRMLS and South Lake Tahoe Board of Realtors MLS 07/05/2017.

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