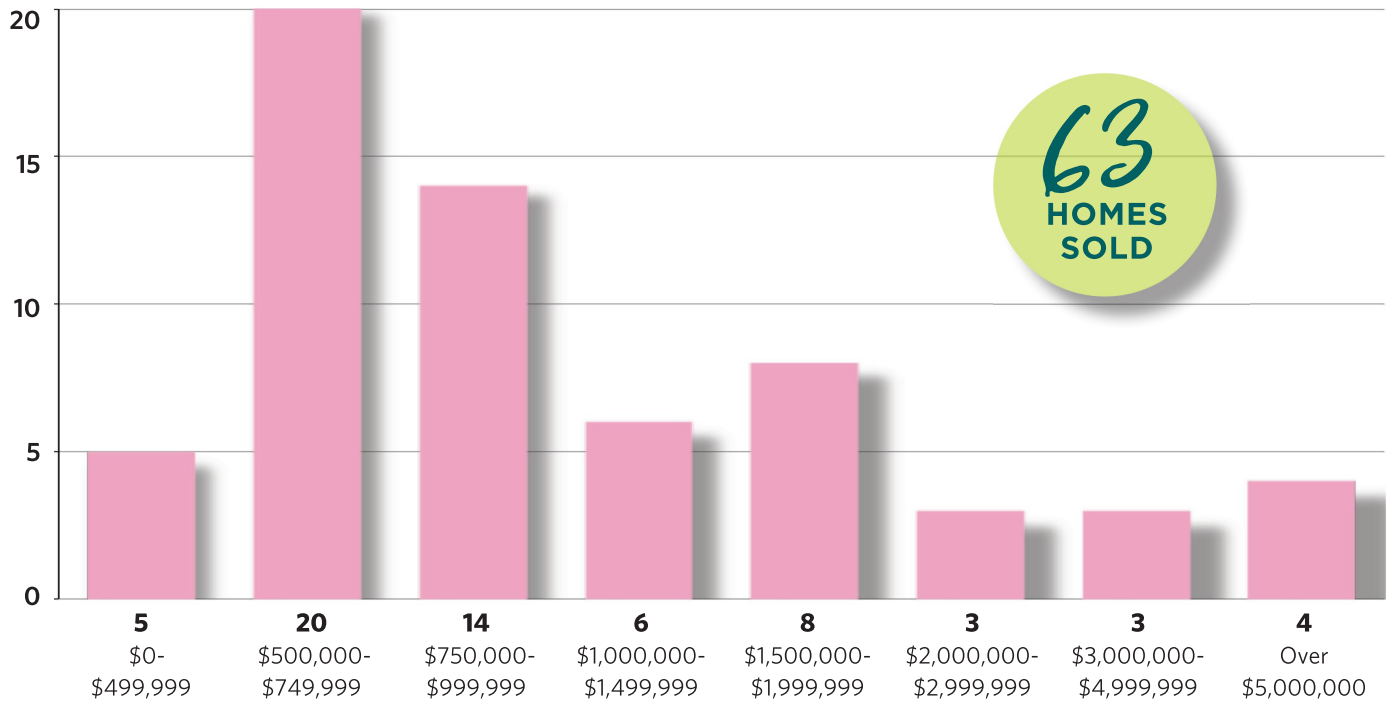


EAST SHORE

2018 MID-YEAR STATISTICS

January 1st - June 30th



2018 vs 2017

OVERALL MARKET STATISTICS

| EAST SHORE | SINGLE FAMILY | | 2018 | 2017 | % | CONDOS | | 2018 | 2017 | % |
|------------|---------------------|--|---------------|--------------|-----|-------------------|--|--------------|--------------|------|
| | Volume | | \$100,847,550 | \$60,578,000 | 66% | Volume | | \$20,140,875 | \$20,894,150 | -4% |
| | Units | | 63 | 43 | 47% | Units | | 45 | 51 | -12% |
| | Median Price | | \$825,000 | \$785,000 | 5% | Median Price | | \$410,000 | \$348,000 | 18% |
| | Average Price | | \$1,600,754 | \$1,408,790 | 14% | Average Price | | \$447,575 | \$409,689 | 9% |
| | Units Under \$1 Mil | | 39 | 24 | 63% | Units Under \$500 | | 34 | 42 | -19% |
| | Units Over \$1 Mil | | 24 | 19 | 26% | Units Over \$500 | | 11 | 9 | 22% |

Information gathered from Incline Village, Tahoe Sierra, Sierra Nevada, NNRMLS and South Lake Tahoe Board of Realtors MLS 06/30/2018.

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