

Lake Tahoe

2021 Q1 Statistics | January 1st - March 31st

2021 vs 2020

EAST SHORE	SINGLE FAMILY			CONDOS				
		2021	2020	%		2021	2020	%
	Volume	\$117,930,000	\$29,713,000	297%	Volume	\$26,615,000	\$8,888,000	199%
	Units	49	24	104%	Units	31	17	82%
	Median Price	\$1,410,000	\$995,000	48%	Median Price	\$625,000	\$465,000	34%
	Average Price	\$2,406,734	\$1,238,041	94%	Average Price	\$858,548	\$522,823	64%
	Units Under \$1M	10	14	-29%	Units Under \$500K	10	10	0%
Units Over \$1M	39	10	290%	Units Over \$500K	21	7	200%	

SOUTH SHORE	SINGLE FAMILY			CONDOS				
		2021	2020	%		2021	2020	%
	Volume	\$138,874,499	\$54,945,995	153%	Volume	\$15,949,550	\$13,570,900	18%
	Units	170	98	73%	Units	29	29	0%
	Median Price	\$717,500	\$440,500	61%	Median Price	\$410,000	\$352,000	16%
	Average Price	\$816,909	\$560,673	46%	Average Price	\$549,984	\$467,962	18%
	Units Under \$1M	132	93	42%	Units Under \$500K	17	18	-6%
Units Over \$1M	38	5	660%	Units Over \$500K	12	11	9%	

INCLINE VILLAGE	SINGLE FAMILY			CONDOS				
		2021	2020	%		2021	2020	%
	Volume	\$210,502,700	\$54,341,440	287%	Volume	\$40,991,300	\$29,562,800	39%
	Units	63	36	75%	Units	45	39	15%
	Median Price	\$2,150,000	\$1,175,000	83%	Median Price	\$765,000	\$492,000	55%
	Average Price	\$3,341,313	\$1,509,484	121%	Average Price	\$910,918	\$758,021	20%
	Units Under \$1M	8	15	-47%	Units Under \$500K	5	21	-76%
Units Over \$1M	55	21	162%	Units Over \$500K	40	18	122%	

N. AND W. SHORE	SINGLE FAMILY			CONDOS				
		2021	2020	%		2021	2020	%
	Volume	\$135,246,400	\$53,094,500	155%	Volume	\$9,819,000	\$10,768,000	-9%
	Units	80	48	67%	Units	12	21	-43%
	Median Price	\$999,500	\$675,000	48%	Median Price	\$577,000	\$384,000	50%
	Average Price	\$1,690,580	\$1,106,135	53%	Average Price	\$818,250	\$512,761	60%
	Units Under \$1M	40	38	5%	Units Under \$500K	5	15	-67%
Units Over \$1M	40	10	300%	Units Over \$500K	7	6	17%	

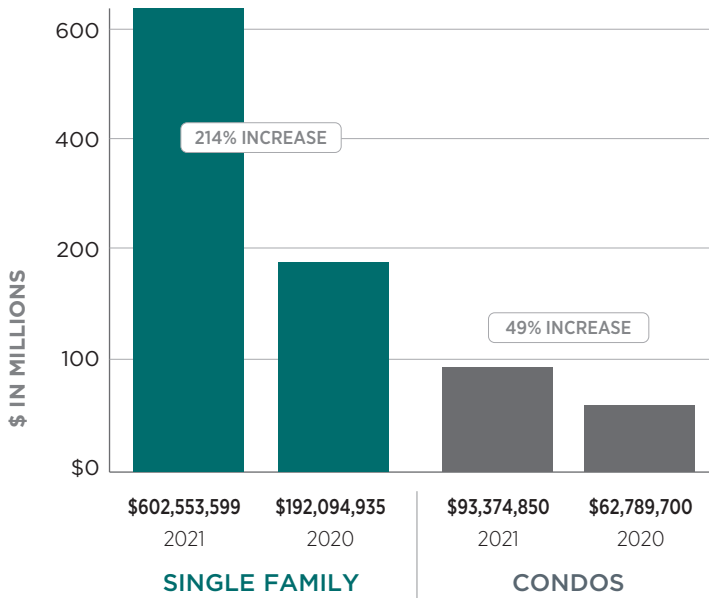
LAKE TOTALS	SINGLE FAMILY			CONDOS				
		2021	2020	%		2021	2020	%
	Volume	\$602,553,599	\$192,094,935	214%	Volume	\$93,374,850	\$62,789,700	49%
	Units	362	206	76%	Units	117	106	10%
	Median Price	\$972,500	\$652,500	49%	Median Price	\$645,000	\$441,500	46%
	Average Price	\$1,664,513	\$932,500	79%	Average Price	\$798,076	\$592,356	35%
	Units Under \$1M	190	160	19%	Units Under \$500K	37	64	-42%
Units Over \$1M	172	46	274%	Units Over \$500K	80	42	90%	

Lake Tahoe

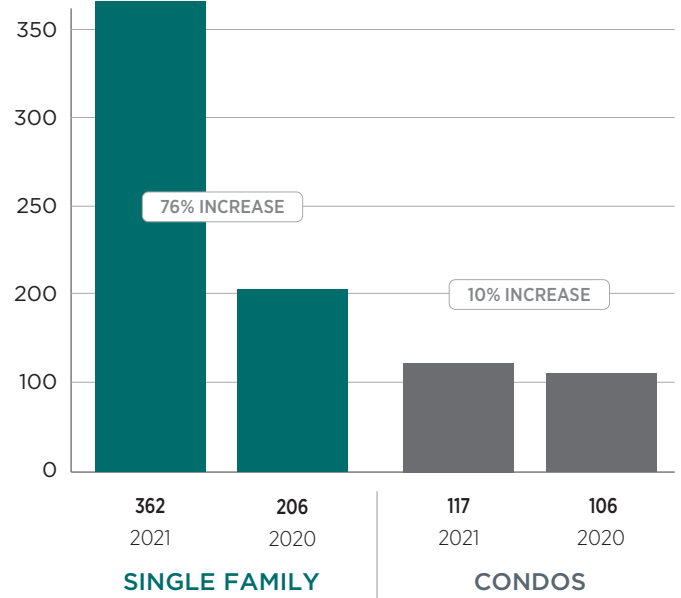
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2021 vs 2020

SALES VOLUME



UNITS SOLD



MEDIAN & AVERAGE PRICE

