

Lake Tahoe

2021 Year-End Statistics | January 1st - December 31st

2021 vs 2020

EAST SHORE	SINGLE FAMILY			%	CONDOS			%		
		2021	2020			2021	2020			
	Volume	\$445,071,500	\$470,392,629		-5%	Volume	\$86,944,655		\$84,999,239	2%
	Units	158	195		-19%	Units	100		133	-25%
	Median Price	\$1,417,500	\$1,210,000		17%	Median Price	\$694,500		\$485,000	43%
	Average Price	\$2,816,908	\$2,412,269		17%	Average Price	\$869,446		\$639,092	36%
	Units Under \$1M	40	76		-47%	Units Under \$500K	23		70	-67%
Units Over \$1M	118	119	-1%	Units Over \$500K	77	63	22%			

SOUTH SHORE	SINGLE FAMILY			%	CONDOS			%		
		2021	2020			2021	2020			
	Volume	\$628,272,740	\$649,180,013		-3%	Volume	\$62,946,450		\$71,595,312	-12%
	Units	716	903		-21%	Units	112		150	-25%
	Median Price	\$700,000	\$580,000		21%	Median Price	\$425,000		\$387,500	10%
	Average Price	\$877,476	\$718,915		22%	Average Price	\$562,022		\$477,302	18%
	Units Under \$1M	551	776		-29%	Units Under \$500K	69		98	-30%
Units Over \$1M	165	127	30%	Units Over \$500K	43	52	-17%			

INCLINE VILLAGE	SINGLE FAMILY			%	CONDOS			%		
		2021	2020			2021	2020			
	Volume	\$785,702,003	\$897,818,266		-12%	Volume	\$224,829,087		\$216,985,788	4%
	Units	235	374		-37%	Units	213		252	-15%
	Median Price	\$2,000,000	\$1,450,000		38%	Median Price	\$815,000		\$646,250	26%
	Average Price	\$3,343,413	\$2,400,584		39%	Average Price	\$1,055,536		\$861,055	23%
	Units Under \$1M	29	97		-70%	Units Under \$500K	19		71	-73%
Units Over \$1M	206	277	-26%	Units Over \$500K	194	181	7%			

NORTH & WEST SHORE	SINGLE FAMILY			%	CONDOS			%		
		2021	2020			2020	2019			
	Volume	\$685,131,516	\$583,745,583		17%	Volume	\$57,700,193		\$88,421,537	-35%
	Units	367	492		-25%	Units	71		132	-46%
	Median Price	\$1,100,000	\$811,000		36%	Median Price	\$645,000		\$452,000	43%
	Average Price	\$1,866,843	\$1,186,474		57%	Average Price	\$812,678		\$669,860	21%
	Units Under \$1M	154	331		-53%	Units Under \$500K	17		85	-80%
Units Over \$1M	213	161	32%	Units Over \$500K	54	47	15%			

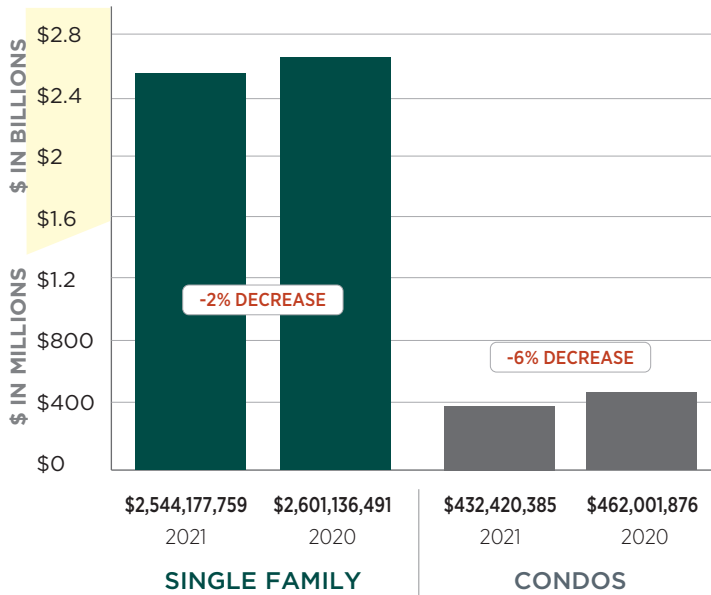
LAKE TOTALS	SINGLE FAMILY			%	CONDOS			%		
		2021	2020			2021	2020			
	Volume	\$2,544,177,759	\$2,601,136,491		-2%	Volume	\$432,420,385		\$462,001,876	-6%
	Units	1,476	1,964		-25%	Units	496		667	-26%
	Median Price	\$950,000	\$779,000		22%	Median Price	\$713,000		\$501,000	42%
	Average Price	\$8,904,640	\$6,718,242		33%	Average Price	\$3,299,682		\$2,647,309	25%
	Units Under \$1M	774	1,280		-40%	Units Under \$500K	128		324	-60%
Units Over \$1M	702	684	3%	Units Over \$500K	368	343	7%			

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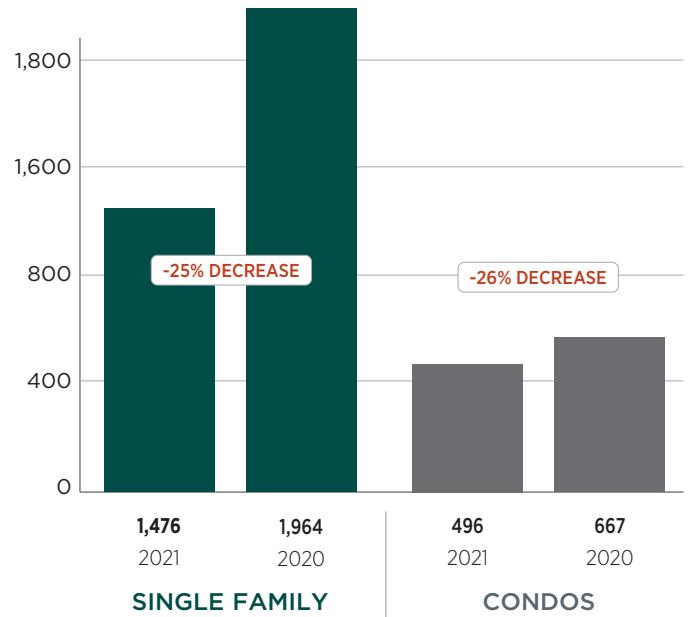
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2021 vs 2020

SALES VOLUME



UNITS SOLD



MEDIAN & AVERAGE PRICE

